Amendment #4

Amendment Issue Date: September 23, 2020

IMPORTANT NOTE TO OFFERORS: Only the following items referenced in this amendment are to be changed. All other sections of the RFP remain the same. A copy of the amendment is available at: alaskaseafood.org

The following questions have been asked and answered:

Question #1: I have read in the RFP that you would like to include electricity and water consumption in the proposal. However, this is an amount that Fira Barcelona always bills straight to the client, not to the builder. It is not an expensive bill, but this is the way Fira always works. I wanted to check with you if you could make an amendment about this, or which way you would like to proceed.

Answer #1: The winning proposer will work with the show venue to ensure that the appropriate utilities are ordered. If this venue bills electricity and water directly to ASMI, this is fine, but the stand builder should coordinate all the arrangements.

Question #2: In section 3.02, it is mentioned that the contract should from November 2020 till June 2021. Could you please let me know how should we prepare the contract this way, or which elements/parts you need to see in the proposal to cover this period? Do you need a place to store the parts of the booth ready to reuse in future events?
Answer #2: The contract has an end date of June 30, 2021 to correspond with our fiscal year. The winning proposer would begin by contacting ASMI and working with different Alaska companies exhibiting in the pavilion on designs, etc. in November. The November – April time period is for taking orders and finalizing designs. April should be building the stand.

Yes, it would be necessary to have a place to store some elements that can be reused from year to year to realize some cost savings.

Question #3: Section 5 talks about experience and our relationship with Fira Barcelona; we have been on the market for more than 50 years, and we are the official supplies of the venue. Which statement do you need in order to have this confirmed?

Answer #3: Section 5 is the evaluation criteria section. Please see Section 4.03 to identify the best way to show your Experience and Qualifications.

Question #4: I would like to confirm about the Alaska Offeror Preference. I guess this is a public statement, and you need to have this part stated in your RFP, as we don’t have an Alaska Business License or anything similar. Could you please clear this point?

Answer #4: This is boilerplate language for the RFP. Please see the attachment labeled as State of Alaska Preference Guide for more details on the preferences. The winning proposer will need to obtain an Alaska Business License once they are awarded the contract.